

ASI GOVERNMENT INC

Exhibit 2 - Hourly Labor Rates

	Base Period: Year 1 and 2		Optional Period: Year 3		Optional Period: Year 4		Optional Period: Year 5	
Labor Categories	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site	Fully Burdened Hourly Rate - Off-site	Fully Burdened Hourly Rate - On-site
Program Director	\$ 190.00	\$ 178.60	\$ 193.61	\$ 181.99	\$ 197.29	\$ 185.45	\$ 201.04	\$ 188.97
Program Manager	\$ 175.00	\$ 164.50	\$ 178.33	\$ 167.63	\$ 181.71	\$ 170.81	\$ 185.17	\$ 174.06
Subject Matter Expert III	\$ 184.57	\$ 173.50	\$ 188.08	\$ 176.79	\$ 191.65	\$ 180.15	\$ 195.29	\$ 183.57
Subject Matter Expert II	\$ 158.24	\$ 148.75	\$ 161.25	\$ 151.57	\$ 164.31	\$ 154.45	\$ 167.43	\$ 157.39
Subject Matter Expert I	\$ 142.42	\$ 133.87	\$ 145.13	\$ 136.42	\$ 147.88	\$ 139.01	\$ 150.69	\$ 141.65
Acquisition Support Specialist III	\$ 176.53	\$ 165.94	\$ 179.88	\$ 169.09	\$ 183.30	\$ 172.30	\$ 186.78	\$ 175.58
Acquisition Support Specialist II	\$ 158.24	\$ 148.75	\$ 161.25	\$ 151.57	\$ 164.31	\$ 154.45	\$ 167.43	\$ 157.39
Acquisition Support Specialist I	\$ 96.48	\$ 90.69	\$ 98.31	\$ 92.41	\$ 100.18	\$ 94.17	\$ 102.08	\$ 95.96
Analyst II	\$ 128.08	\$ 120.40	\$ 130.51	\$ 122.68	\$ 132.99	\$ 125.01	\$ 135.52	\$ 127.39
Analyst I	\$ 96.48	\$ 90.69	\$ 98.31	\$ 92.41	\$ 100.18	\$ 94.17	\$ 102.08	\$ 95.96

Note:	At minimum, Contractor shall honor prices noted for each labor category, on-site or off-site, in each period.
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Definitions:	
Off-site	Offeror's Place of Work
On-site	Government (any state or political subdivision) Place of Work

WA State Department of Enterprise Services Vendor Management Fee: 1.25%